



Market Technicians Association Long Range Planning Committee Meeting

February 25, 2017, 8:04 AM ET, ending at 9:35 AM ET, conducted by videoconference

Board Attendees:

President Craig Johnson, CFA, CMT
Vice President Scott Richter, CFA, CMT
Treasurer Sid Mokhtari, CMT
Secretary Brett Villaume, CMT, CAIA
Director Salma Abdulla, CFA, CMT
Director James Brodie, CMT
Director Jamie Coutts, CMT, CFTe
Director William Kelleher, CFA, CMT
Director David Lundgren, CFA, CMT
Executive Director Alvin Kressler
Past President/Director Phil Roth, CMT

Absent:

Director Sheba Jafari, MSTA, CMT
Director Carson Dahlberg, CMT

Guests:

Gary Riley
Tyler Wood, Managing Director of Global Business Development
Gordon Scott, Managing Director of the CMT Program

Meeting Minutes:

- Richter introduced guest speaker Gary Riley as an expert in private equity investments and corporate restructurings. Richter asked Mr. Riley to present to the Board on the topics of organizational strategy, board structures and operational efficiency, and setting long term goals. Mr. Riley has extensive experience helping companies restructure their operations in turn-around situations and has developed skills in developing long-term, sustainable and successful strategies for various manufacturing companies around the world.
- Mr. Riley walked the Board through a slide presentation in which he discussed the characteristics of organizations do well over time and some of the characteristics of companies that don't do well. He provided several case studies from his experiences helping companies reorganize and restructure under the leadership and influence of private equity investors.
- Richter thanked Mr. Riley for his insights and dismissed him from the conference call.
- Richter presented the results of the "Strategic IQ" survey that was distributed to Board members prior to the call. He suggested that we need to discuss the topics where there was a lack of consensus opinion (the Board was split down the middle).



- Richter also presented the mission statements of several other professional associations as examples.
- Richter asked Board members to be prepared to discuss these topics in detail at the next LRPC Videoconference Call and assigned homework to complete prior to the next meeting, in which we will be engaging each other on specifics.

The meeting was adjourned at 9:35 AM ET

Respectfully Submitted,

Brett Villaume, CMT, CAIA
Secretary of the Board